



## SHRESTHA RAYCHAUDHURI

DOB: 1<sup>st</sup> October 1994 | Female

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### EDUCATION

#### 2016-2018 RAJIV GANDHI INSTITUTE OF PETROLEUM TECHNOLOGY

MBA Major Marketing | Minor Energy

GPA: 9.11 (First year)

#### 2012-2016 INSTITUTE OF ENGINEERING & MANAGEMENT (WBUT), Kolkata

B. Tech Information Technology

CGPA: 8.55

#### 2011-2012 R.N.Podar School (C.B.S.E), Mumbai

12<sup>th</sup> Percentage: 84.2%

#### 2009-2010 R.N.Podar School (C.B.S.E), Mumbai

10<sup>th</sup> CGPA: 10

### SKILLS AND INTERESTS

- A hardworking, disciplined, and consistent performer with multitasking and strategic planning skills, who enjoys challenging roles, keeps calm under pressure, and has comprehensive knowledge of Oil & Gas Industry, IT and analytical problem solving.
- SPSS-24.0, SQL, R analysis, Portfolio analysis, Microsoft Excel, Java, C++, C

### INTERSHIPS AND PROJECTS

#### INDIAN OIL CORPORATION LIMITED

Summer Internship (MBA)

Duration- April-June 2017

Project title: Sales Growth through Cashless Transaction.

**Project Description:** The objective was to determine the reasons for low cashless transaction in petroleum retail and come up with methods to improve it in order to satisfy Govt. target of 40% cashless transaction in petroleum retail. Also to increase customer loyalty and approach new high volume customers regarding loyalty program scheme in order to not only improve cashless transaction but also overall sales and grow customer base.

#### BHARAT PETROLEUM CORPORATION LIMITED

Summer Internship (BTech 3<sup>rd</sup> Year)

Duration- May-June 2015

Project title: Asset Management System

**Project Description:** Developed software Asset Manager, An Employee Management System using Asp.Net and MySql server to enter, delete and view information about the official computer systems and their status of operation.

## **INDIAN OIL CORPORATION LIMITED**

**Summer Internship (BTech 2<sup>nd</sup> Year)**

**Duration- May-June 2014**

**Project title: Computer Networking Model**

**Project Description:** Studied the networking models and its practical applications in IOCL Kolkata office. Presented report on changes for improvement in efficiency of the existing computer networking system.

## **FINAL YEAR PROJECT (BTech)**

**Project title: Targeted drug delivery of Nanoparticles**

**Project Description:** A study on effective targeting of drug to increase hit probability of target using mathematical model with simulations of blood flow and drug particulate in generalized geometries.

## **NATIONAL NGO MAKE A DIFFERENCE (MAD)**

**Duration- June 2015 - July 2016**

**Role & Responsibility- Ed-Support Volunteer**

- Teacher, Mentor, and Ed-Support Volunteer, organized Dream Camp, an annual learning and development camp for kids at shelter homes. Took science classes for student at shelter homes.
- Organized bake sales, marathons and campaigns for raising funds as a member of Community Fund Raising Team(CFR)

## **LEADERSHIP ROLES**

- E-Leader of IEM Entrepreneurship Cell 2013-14 and 2014-15
- Cultural Committee Head of RGIPT
- Ed-Support Centre Head of All Children Centre Trust (A.C.C.T), National NGO Make A Difference (MAD)

## **HONOURS AND AWARDS**

- Published Article on Energy Challenges in Indian Agriculture in International Journal of Advance Research.
- National certificate holder for Meritorious Academic Performance.
- Received Award For Meritorious Academic Performance in A.I.S.S.C Examination 2012 & 2010.
- Received Premier Award at National Entrepreneurship Network (NEN) 2014.
- National Level Champion at National Entrepreneurship Network (NEN) 2013.
- Achieved 1<sup>st</sup> Position in STEP-UP (Dance) in IEM Cultural Fest 2015.
- Achieved 1<sup>st</sup> Runner-up Position in STEP-UP (Dance) in IEM Cultural Fest 2014
- Qualified among top 4 at District Level Mtv Colors of Youth National Talent Hunt 2015 at NIFT Kolkata.
- Impressive First Time Speaker Mention in IEM Model UN Conference 2015.

## **EXTRA CURRICULAR**

- Delivered Talk on Renewable Energy and Sustainability on All India Radio (AIR).
- Member of Indian Science Congress, Calcutta Management Association, Institute of Engineers India.
- Organized National Entrepreneurship Network (NEN) week, at IEM as E-Leader of college E-Cell.
- Organized and coordinated Cultural events at RGIPT as Cultural Head.
- Organized Fund raising campaigns and marathons as Ed-Support Volunteer at Make a Difference (MAD)
- Certified in Negotiation Skill Development Course along with industry professionals held at RGIPT.