



## MOHIT KUMAR

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### EDUCATION

2016-2018	<b>RAJIV GANDHI INSTITUTE OF PETROLEUM TECHNOLOGY</b> MBA, GPA: 7.28 (First year), Major: Marketing   Minor: Operations
2008-2012	<b>THAPAR UNIVERSITY (Patiala, Punjab)</b> B.E. (Electronics and Communication Engineering), CGPA: 5.00
2006-2007	12 <sup>th</sup> from S. M. Arya Public School (C.B.S.E.), Shivaji Park, Punjabi Bagh, Delhi Percentage: 74.6%
2004-2005	10 <sup>th</sup> from Chinmaya Vidyalaya (C.B.S.E.), NTPC Unchahar, UP Percentage: 89.6%

### Skills and Other Information

- An avid learner, analytical thinker, attentive team player, with keen interest in marketing, operations and analytics.
- A dynamic, creative, organized, highly motivated individual with a skillset to emerge as a niched professional.
- Portfolio analysis, R analysis, Microsoft Excel, SPSS-24.0, SQL and C.
- Fluent in Hindi, English, Punjabi.

### INTERNSHIPS & PROJECTS

#### **Summer Internship (Adani Gas Limited-Faridabad, 17<sup>th</sup> Apr-17<sup>th</sup> June 2017)**

##### **Project 1: To estimate the demand potential for PNG in Faridabad (NIT & IMT area)**

The main objective of this project was to create awareness and estimate the demand for Pipeline Natural Gas in the unexplored industrial sector of Faridabad (NIT & IMT Area). Various industries were surveyed and also interested industries were given insight about PNG and all the procedure that follow before its connection.

##### **Project 2: LNG as a fuel in India: Current scenario and future scope**

Since LNG is still primarily used to carry natural gas for further consumption, it is relatively new topic for India. A study was done regarding this from LNG value chain to its worldwide market scenario, about few countries using LNG as a fuel to current policy regarding it in India.

#### **Summer Internship (Ericsson Global India Ltd.-Gurgaon, 17<sup>th</sup> Jan-30<sup>th</sup> June 2015)**

##### **Project: Project on Intelligent Network**

- Includes Upgradation of internal nodes (used for recharging) globally
- Introduction to Cassandra

Intelligent Network (IN) is a telephone network architecture originated by Bell Communications Research (Bell core) in which the service logic for a call is located separately from the switching facilities, allowing services to be added or changed without having to redesign switching equipment.

#### **Summer Training (Thapar University-Patiala, June-July 2013)**

##### **Project: Project and study includes:**

- VHDL
- PCB Fabrication
- MATLAB
- Microcontroller

### OTHER PROJECTS

- *Marketing study project* – “Factors affecting Eating out behavior”, using Primary Data analysis on SPSS software
- *Portfolio Management* – Undertaken for return and risk analysis for helping individual making sound investment decisions using Portfolio analysis involving Airtel, Reliance, Idea.
- *Financial Analysis* – Undertaken for the financial analysis of 3 mobile network operators to aid the investors in making sound decisions. Operators analyzed were Airtel, Reliance, Idea, with the help of Ratio Analysis based on the income statement and balance sheet of the company.

## **OTHER ACTIVITIES & ACHEIVEMENTS**

- Successfully underwent a 2-day *Management Development Program on Negotiation Skills* at RGIPT.
- Head at the Sports Committee, DoMS, RGIPT.
- Underwent for 2 days R analysis software workshop at RGIPT.
- Attended and took lead in organizing an Industry-Institute Conclave'17 at RGIPT, Jais Campus, a brainstorming session on India's Energy Independence: Opportunities & Challenges.
- Attended 10<sup>th</sup> Renewable Energy India Expo 2016, as a student participant.
- Attended 1<sup>st</sup> Corporate Communication Summit-2016 at SCOPE complex, New Delhi, as a student participant.
- Participated in the intercollege singing competition.
- Participated in various competitions like case studies and quizzes organized by colleges like IIMs and IIFT.
- Participated and organized Cultural fest of Thapar University, Patiala.
- Participation in social activities - Blood donation camps and teaching poor children.
- Organized 11 km Marathon, Thapar University, Patiala.
- Won intercollege Cricket tournament twice.
- Planted and maintained more than 1000 trees.
- Reached finale in intercollege singing competition.
- Represented School on state level in Discuss Throw.
- Part of Handball School team on district level.