



## PRAJIT GOSWAMI

24<sup>th</sup> May 1993

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### EDUCATION

- 2016-2018**                      **RAJIV GANDHI INSTITUTE OF PETROLEUM TECHNOLOGY**  
MBA GPA: 7.67 (First year)
- 2011-2015**                      **ASSAM UNIVERSITY (SILCHAR, ASSAM)**  
B. Tech (Electronics and Telecommunication Engineering) Percentage: 72.7%
- 2010-2011**                      **Maharishi Vidya Mandir Senior Secondary Public School (CBSE), Guwahati**  
Std. 12<sup>th</sup> Percentage: 82.6%
- 2008-2009**                      **Maharishi Vidya Mandir Senior Secondary Public School (CBSE), Guwahati**  
Std.10<sup>th</sup> Percentage: 88.2%

### SKILLS AND OTHER INFORMATION

- An ambitious, determined and a focussed person with zeal towards new experiences and open towards new challenges.
- Deep interest in analytics along with a strong knowledge in market research.
- Microsoft Excel, R analysis, SPSS-24.0, Portfolio Analysis
- Fluency in English, Hindi and Assamese

### INTERNSHIP & TRAINING

- **Summer Internship (Mahanagar Gas Limited (MGL)-Mumbai Apr-June 2017)**
  - ❖ **Project title 1: Comparative Analysis of Gas and Charcoal Based tandoor and strategising ways to improve the usage of Gas tandoor**  
**Project Description:** Mahanagar Gas is the only Piped Natural Gas (PNG) supplier across domestic, commercial and industrial sector in Mumbai. Therefore it wants to tap all kinds of possible market segments that might prove to be economically feasible to them. It was observed that in the commercial segment comprising mostly of restaurants and hotels, the usage of PNG was mostly limited to normal cooking purposes while the usage could also be extended towards tandoor cooked food. As Gas tandoor was already available in the market, therefore the main task of the project was to determine the reasons as to why restaurateurs in Mumbai were not shifting to gas tandoors since increase usage of gas tandoor means increase consumption of PNG which would mean additional revenue for MGL. The project also includes a comparative cost analysis of using a gas tandoor vis-a-vis a charcoal tandoor along with the study of possible revenue generation for MGL.
  - ❖ **Project title 2: Capacity Enhancement of underutilised Compressed Natural Gas(CNG) Stations in Mumbai**  
**Project Description:** One of the main businesses of MGL is to supply CNG to vehicles through various outlets across Mumbai. It has been observed over a period of time that few outlets are not performing well enough in terms of daily sales of CNG. Therefore the main objective of the project was to determine the reasons for such low sales and strategise ways to improve their condition.
- **Summer Training ( Netaji Subhas Chandra Bose Telecom Training Centre Bharat Sanchar Nigam Limited (BSNL), Kalyani, Kolkata, May- June 2014)**
  - ❖ **Training Topic:** 3G & CDMA Communications
  - ❖ **Training Highlights:** Code Division Multiple Access Techniques, Global System of Mobile Communication and services

**Publications:** Published an article titled “India’s Energy Supply Security: Prospects and Challenges” in *modern.diplomacy.eu* under the guidance of Dr. Sanjay Kumar Kar, Associate Professor (Marketing & Energy), Head, DOMS, RGIPT

### EXTRA CURRICULAR ACTIVITIES

- Active member of university level technical and non technical fests namely Yantraksh and Cultitude Verb
- B certificate holder of NCC
- Participation in various college and school level events
- Head, Student Co curricular committee DOMS, RGIPT

### AWARDS

- Awardee of a District level Essay writing competition
- Rank holder within top 100 in All Assam Mathematics Talent Search Examination(State Level), 2005