



ROHIT GAUR

D.O.B- 13/01/1994 | Male

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EDUCATION

2016-2018	RAJIV GANDHI INSTITUTE OF PETROLEUM TECHNOLOGY MBA GPA: 6.33 (First year) Major- Marketing Minor- Energy
2011-2015	GHARDA INSTITUTE OF TECHNOLOGY (MUMBAI UNIVERSITY) B. E (Chemical Engineering), Percentage: 62.5%
2010-2011	12th from Holy Family Junior College (HSC), Maharashtra Board Percentage: 69%
2008-2009	10th from Shri Balaji Vidya Mandir (CGBSE), Raipur, Chhattisgarh Percentage: 76.5%

Skills and Other Information

- An enthusiastic learner with goal oriented plans, multi-functional team experience, strategic thinking and planning abilities, time management and project management skills and knowledge of some basic marketing principles.
- Familiar with R Analytics, SPSS software and Arena Simulation Software.
- Proficient with Microsoft Word, Excel and PowerPoint.

INTERNSHIPS AND TRAINING

Summer Internship (MBA)

Organisation: Mahanagar Gas Limited, Mumbai (April – June, 2017)

Project 1: Identifying the stakeholder's and understanding their perspective towards the adaptation of CNG kit for 2-wheeler vehicle segment.

Project Description: Suggesting ways to increase the consumer base in CNG 2-wheeler business after the launch of kit for BS-3 and BS-4 scooter models in January 2017 and developing a business proposal for MGL.

Project 2:- Capacity Enhancement of Under-utilized CNG Outlets

Project Description: Detailed study on the exceedingly low sales figures of 20 CNG stations (bottom 21-40 stations) and observed that in few outlets the capacity utilization (which is calculated as a ratio of sales volume to total capacity) of gas compressors were quite low and therefore a survey was conducted to determine the reasons for low capacity utilization of these bottom 21-40 CNG stations and suggested possible ways to enhance the capacity utilization in near future.

Vocational Training & Plant Visit (B.E) (1 week)

Organisation: Rashtriya Chemicals & Fertilizers Ltd., Chembur, Mumbai (10th September 2013– 14th September 2013)

Description: Detailed Study Of Common Effluent Treatment Plant, Sewage Treatment Plant and Other Processes like Absorption, Distillation and were demonstrated the processes with Energy and Mass Balance.

PROJECTS

Selected Projects in MBA (Till 1st year)

Rajiv Gandhi Institute of Petroleum Technology, DOMS (2016-2018)

- **A comparative financial performance analysis:- Study of Indian Public & Private Oil Companies**
Financial Performance of Companies by calculating the ratios and these ratios varies with different risks, capital requirements and competition.
Ratios include liquidity ratio, profitability ratio, turnover ratio and how these ratios help a company to set benchmark in Indian Oil Companies.
- **Inventory Management:** To simulate the inventory management process for Woodland retail store at Rae Bareilly using Arena software. The amount lost on sales, lost customers and inventory calculated based on the Batch Size, Reorder Point and Target Stock.

- **Consumerism: Attitude of Business People towards Consumerism** :Conducted a survey with a team of 4 members and recorded the behavior of business people towards consumers providing them questionnaire which mention their age, income, occupation, qualification and based on these variables we conducted an analysis on SPSS software using T-distribution.

Engineering Final Year Project,

Gharda Institute of Technology, Mumbai University (August 2014- March 2015)

Project Topic: Multicomponent Distillation Column Design.

Project Description:

- Separation of Acetone from the Effluent Stream & studying the description, literature of all components in Effluent stream.
- Calculation of feed plate location & temperature profile of each plate in distillation column.
- Mechanical design of the column.

Extra-Curricular Activities

- Attended SCOPE Corporate Summit 2016 held in SCOPE Complex, New Delhi.
- Attended 10th Renewable Energy India Expo 2016, as a Student Participant.
- Attended Industry Based seminar on "Corrosion" at MIDC Lote organized by Indian institute of Chemical Engineer on 19th October 2013.
- Participated and organized SHODH 2014, 2015 (Technical) and Cultural events in Gharda Institute of Technology, Mumbai University.
- Active participation in social activities - Blood donation camps.
- Active participation in sports such as football and participated in a campaign to promote YOGA.